

Richard L. Miller
12 Parkside Drive
Dix Hills, N. Y. 11746-4879

Charles D. Bliss
20 Dumaine Ave.
Nashua N.H. 03063-1033
2/29/01

Dear Mr. Miller:

I would like to thank you once again for the professional work you have done on my invention, the **Telescopic Flashlight**. You have managed to bring out every item of it's discription in such detail of which I would never have imagined. The drawing, with all of the notations, was crisp, clear and far beyond what I had expected.

Though I had reservations about obtaining my patent through the mail you have clearly dispelled them with your work. I am satisfied with the results.

As my Patent agent I would care to review a few details with you.

Upon recieving the receipt for the Patent Application, which has been filed, I would like verification that the Patent for the **Telescopic Flashlight** is indeed Patent Pending at this time.

If my invention is Patent Pending then I am now going to proceed with the next phase of this project which is selling the Patent on a royalty basis.

In rereading my correspondence with you I recall that you had stated that you can also assist in this matter.

At this time I am looking into all aspects of selling programs in which to aid me with the sale of the **Telescopic Flashlight**, and I wish to include you. I would like to know what you would require as an agent in the sales of this product , that is, if you are interested.

In review:

There are many types of flashlight devices on the market now with the only distintion of different sizes, shapes and prices. As of yet I have not seen one with the capability of telescopic abilities that can be manufactured at a very reasonable price and be totally safe to use as the connections are inclosed in a nonconductive housing. I believe in the potential of it's uses in various professions as well as being a household item has a place in the market field as a viable product with consumer interest.

Sincerely yours ,



Charles D. Bliss